

Message Text

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PAGE 01 BAGHDA 01279 300654Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
-----014461 300701Z /23

R 300551Z JUL 77
FM USINT BAGHDAD
TO SECSTATE WASHDC 4824
USDOC WASHDC
INFO AMEMBASSY ABU DHABI
AMEMBASSY ATHENS
AMEMBASSY BONN
AMEMBASSY CAIRO
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY LONDON
AMEMBASSY MANAMA
AMEMBASSY PARIS
AMEMBASSY ROME
AMEMBASSY TEHRAN

LIMITED OFFICIAL USE BAGHDAD 1279

E.O. 11652: N/A
TAGS: ETRD, BTIO, IZ
SUBJECT: MAJOR PROJECT: GOI PLANS TO BUILD FOUR DELUXE HOTELS
BUT TENDER DOCUMENTS LIKELY TO INCLUDE BOYCOTT CLAUSE

REF. A BAGHDAD 0900 B. BAGHDAD 516 (NOTAL)

1. IRAQI STATE ORGANIZATION FOR TOURISM AND SUMMER RESORTS
CONVOKED COMMERCIAL ATTACHE TO DISCUSS PROSPECTS OF AMERICAN
COMPANIES BIDDING ON THE CONSTRUCTION AND FURNISHING OF
FOLLOWING FOUR DELUXE HOTELS, INCLUDING THE SHERATON-BASRAH
(SEE REFERENCES).

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-- SHERATON-BAGHDAD(300 ROOMS) AND SHERATON-BASRAH (200 ROOMS).

DESIGN CONSULTANTS ARE:

THE ARCHITECTS COLLABORATIVE
461 BRATTLE STREET
CAMBRIDGE, MASS. 02138.

MERIDIEN HOTEL (400 ROOMS WITH SHOPPING ARCADE)

DESIGN CONSULTANTS ARE:

INTER G.

3 RUE HENRI HEINE

75016 PARIS

BABYLON HOTEL (300 ROOMS)

DESIGN CONSULTANTS ARE:

LOVENCINZENJERING;

8100 TITOGARD

BULEVAR

REVOLUCIJE 8

2. TENDER DOCUMENTS ARE EXPECTED TO BE AVAILABLE SOMETIME IN AUGUST FROM STATE ORGANIZATION FOR SUMMER RESORTS AND TOURISM, SAADOON STREET, BAGHDAD, A A COST OF 500 IRAQI DINARS (1700 US DOLLARS) PER HOTEL. CLOSING DATE WILL BE APPROXIMATELY THREE MONTHS AFTER TENDER DOCUMENTS ARE ISSUED. INTERESTED COMPANIES MAY BID ON ALL HOTELS AS A GROUP OR EACH ONE INDIVIDUALLY, BUT BIDS MUST SEPARATE COSTS FOR CONSTRUCTION AND FOR FURNISHINGS. INTERESTED US COMPANIES SHOULD CONTACT STATE ORGANIZATION (TELEX: 2265 TOURISM IK) FOR INVITATION TO OBTAIN IRAQI VISA IF THEY WISH TO SEND REPRESENTATIVE TO BAGHDAD TO DISCUSS LIMITED OFFICIAL USE

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PROJECT.

3. TOURISM OFFICIALS ASKED IF NEW US ANTI-BOYCOTT LEGISLATION WOULD PREVENT US COMPANIES FROM BIDDING ON HOTELS, AND IN RESPONSE TO COMMERCIAL ATTACHE'S QUESTIONING ABOUT NATURE OF BOYCOTT LANGUAGE LIKELY TO BE INCLUDED IN TENDER DOCUMENTS, THEY PROVIDED FOLLOWING PARAGRAPH FROM GENERAL CONDITIONS WHICH TOURISM OFFICIALS SAID IRAQI PLANNING BOARD REQUIRES FOR ALL MAJOR PROJECTS:

"THE CONTRACTOR SHALL THROUGHOUT THE CONTINUANCE OF THE CONTRACT ABIDE BY AND COMPLY IN ALL RESPECTS WITH THE RULES AND REGULATIONS ISSUED FROM TIME TO TIME BY THE ISRAELI BOYCOTT OFFICE IN BAGHDAD".

COMMERCIAL ATTACHE EXPLAINED THAT EVEN THOUGH IMPLEMENTING REGULATIONS HAVE NOT YET BEEN PUBLISHED FOR NEW LAW, LAW APPEARS CLEARLY TO PROHIBIT U.S. COMPANIES FROM AGREEING TO SUCH BROAD LANGUAGE; THEY CAN, HOWEVER, AGREE TO A CLIENT'S "SPECIFIC AND UNILATERAL SELECTION" OF PRODUCTS.

4. COMMENT: WE BELIEVE PROSPECT OF TENDER DOCUMENTS
INCLUDING ABOVE LANGUAGE PRECLUDES DISSEMINATION EARLY
WARNING INFORMATION ABOUT THIS MAJOR PROJECT OPPORTUNITY
TO US BUSINESS COMMUNITY. WE WILL VERIFY WHETHER OR NOT
DOCUMENTS CONTAIN SUCH A PROVISION WHEN THEY ARE AVAILABLE
FOR INSPECTION.

5. DECLASSIFY ON RECEIPT.
MACK

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, TOURISM, PROGRAMS (PROJECTS), HOTELS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BAGHDA01279
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770273-1095
Format: TEL
From: BAGHDAD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977072/aaaaabfb.tel
Line Count: 124
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dcf60d64-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1750807
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: GOI PLANS TO BUILD FOUR DELUXE HOTELS BUT TENDER DOCUMENTS LIKELY TO INCLUDE BOYCOTT CLAUSE
TAGS: ETRD, BTIO, ECRE, IZ
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/dcf60d64-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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